

# Theory Thrust

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## *Developing Theory for Macro cognition Research*

Fiore, S. M. & Salas, E. (2007). Developing theory for macrocognition research. *Presentation to the Office of Naval Research Collaboration and Knowledge Interoperability Program, Arlington, VA, August 9th, 2007.*



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# Theory Development

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- Stephen Fiore, Ph.D.
  - Department of Philosophy, Cognitive Sciences Program and Institute for Simulation and Training, University of Central Florida
  
- Team
  - C. Shawn Burke, Ph.D.
  - Alex Kirlik, Ph.D.
  - Valerie Sims, Ph.D.
  - Kimberly Smith-Jentsch, Ph.D.
  - Elizabeth Lazzara
  - Rebecca Lyons
  - Michael Rosen, MA.

# Presentation Overview

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- Part I
  - Putting it in *Perspective*
- Part II
  - Pursuing a Multi-level Perspective to Multi-Level Theory Development

# Putting it in *Perspective*

## Theory Development - *Overarching Objective*

- Can we develop, refine, test, and validate a theory of macrocognition?
  - *Use CKI Program's extant model of collaborative problem solving (Warner et al., 2005) as initial point of departure*
- What constructs and mechanisms contribute to collaboration?
  - *Integrate literatures that both directly and indirectly bear on complex team problem solving activities*

# Putting it in *Perspective*

## □ Historical Perspective

### ■ An old issue in studies of group performance

- Allport, F.H. (1920). The influence of the group upon association and thought. Journal of Experimental Psychology, 3, 159-182.
- Shaw, M.E. (1932). A comparison of individuals and small groups in the rational solution of complex problems. American Journal of Psychology, 44, 491-504.
- Thorndike, R.L. (1938). On what type of task will a group do well? Journal of Abnormal Psychology, 33, 408-412.



# Putting it in *Perspective*

## □ Historical Perspective

- In early research for the military Glaser (1958) noted:
  - Process variables such as “anticipatory cueing” and “sequence predictability” could facilitate team coordination.
- Steiner’s (1972) seminal work on group productivity noted:
  - Coordination decrements resulted in teams often performing below full potential, a phenomenon he termed *process loss*.
  - *Invariant of difficulty arising when all members attempt to work together at their full potential*

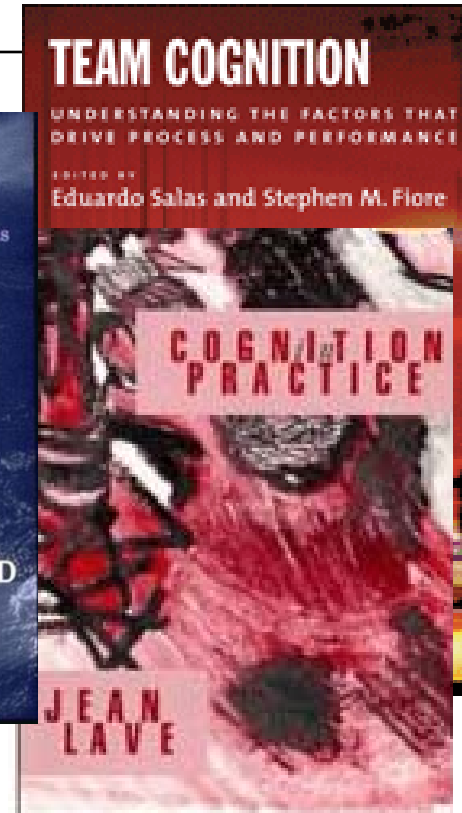
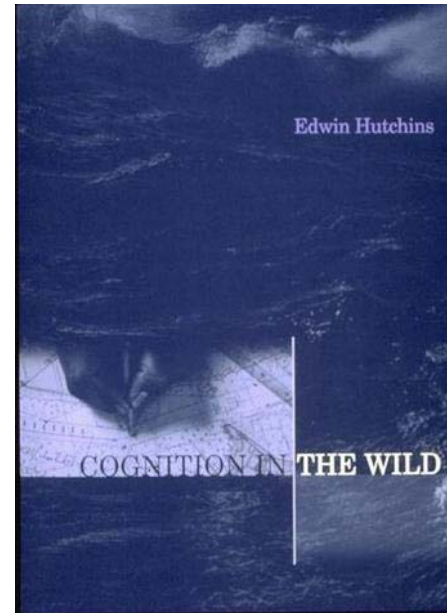


# Putting it in *Perspective*

## □ Historical Perspectives

### ■ Evolved into:

- *Distributed Cognition* in Cognitive Science
- *Situated Cognition* in Education Research
- *Team Cognition* in Organizational Research



## ■ Now Macro cognition

- An interdisciplinary integration of varied theories and methods
- Overarching Epistemological Issue:
  - *How does the manifestation of high level cognition in varied contexts influence collaboration and performance?*



# Putting it in *Perspective*

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## Multidisciplinary research to foster interdisciplinary understanding

### □ Multidisciplinary Research

- Coordinated efforts of several disciplines to achieve a common goal
- Contributions from different disciplines are complementary not integrative
- In service of objective, adopts but not necessarily integrate

### □ Interdisciplinary Research

- Integration of several disciplines creating a unified outcome
- Integrates techniques, tools, perspectives, concepts, and/or theories
- Requires collaboration at the level of designing new types of (experimental) approaches and analysis that combine methods and concepts from different disciplines.

### □ Macrocognition represents a focal area to unite different disciplines to solve complex problems – *taking us towards interdisciplinarity*

#### ■ Research cuts across disciplines:

- Psychology, Computer Science, Information Science, Organizational Behavior, Engineering

# Pursuing a Multi-level Perspective to Multi-Level Theory Development

"Macro cognition at  $10^8$  Feet" – Perspective at the **Meta-scientific** Level – *Creating Conditions for Collaborative Dialog*

"Macro cognition at  $10^5$  Feet" – Perspective at the **SUMMIT** Level – *Building Theory for Macro cognition Research*

"Macro cognition at  $10^2$  Feet" – Perspective at the **Project** Level – *Developing Theoretical Concepts within Macro cognition Research*

# "Macro cognition at 10<sup>8</sup> Feet"

– *Perspective at the Meta-scientific Level*

## Creating Conditions for Collaborative Dialog

- Component devoted to developing and sharing the relevance of macro cognition to scientific research for the 21<sup>st</sup> Century
  - **ASKING: *What do scientists mean by macro cognition?***



- *Developing opportunities for dialog among scientists via symposia at international conferences*
- *Website Development*
- *Special Issue Planning*

# "Macro cognition at 10<sup>8</sup> Feet"

## – *Perspective at the Meta-scientific Level*

### How have the sciences been using the concept *Macro cognition*?

- *Macro cognition* in **Neuroscience**
  - Macro cognition refers to "those processes, such as reasoning and communication, where analysis does not take place at the level of the single processing unit" (Bara, 1995, p. 77).
  - Macro cognition is cognition manifest at the cortical network level whereas micro cognition is cognition more at neural level (Wilkes, 1997)



# "Macro cognition at 10<sup>8</sup> Feet"

## – *Perspective at the Meta-scientific Level*

How have the sciences been using the concept *Macro cognition*?

### □ *Macro cognition* in **Cognitive Engineering**

- "Macro cognition refers to the study of the role of cognition in realistic tasks, that is, in interacting with the environment
- -- more concerned with human performance under actual working conditions than with controlled experiments" (Cacciabue & Hollnagel, 1995, p. 57).
- Macro cognition involves contextually bound cognitive processes such as sense making, uncertainty management, in settings such as industrial process control; planning a mission (Hutton, Miller, & Thorsden, 2003; Helander, 2006; Klein et al., 2003).





# "Macro cognition at 10<sup>8</sup> Feet"

## – *Perspective at the Meta-scientific Level*

How have the sciences been using the concept *Macro cognition*?

### ***Macro cognition in Collaboration and Knowledge Interoperability*** **(Warner and Letsky, in press)**

- Macro cognition is the internalized and externalized high-level mental processes (i.e., combining, visualizing, and aggregating information)
- Resolve ambiguity in support of discovery of new knowledge and relationships
- Employed by teams during complex, one-of-a-kind, problem solving



- 1. Have adopted this as SUMMIT projects working definition**
- 2. Have been interacting with differing groups on developing shared conceptualization of term**

# "Macro cognition at 10<sup>8</sup> Feet"

## – *Perspective at the Meta-scientific Level*

### Creating Conditions for Collaborative Dialog – *Panel Presented*

#### □ **8<sup>th</sup> International Conference on Naturalistic Decision Making**

##### Panel Session

"Multiple Perspectives on the Macro cognition Construct"  
8th International Conference on Naturalistic Decision Making

##### Chairs

Robert R. Hoffman, Ph.D.  
Senior Research Scientist  
Florida Institute for Human & Machine Cognition  
40 South Alcaniz St.  
Pensacola, FL 32502-6008  
[rhoffman@ihmc.us](mailto:rhoffman@ihmc.us)  
(850) 202-4418

Eduardo Salas, Ph.D.  
University of Central Florida  
3100 Technology Parkway  
Orlando, FL 32826  
407-882-1325  
[esalas@ist.ucf.edu](mailto:esalas@ist.ucf.edu)

##### Panelists

Gary Klein, Ph.D.  
Klein Associates, Inc.  
1750 Commerce Center Blvd. North  
Fairborn, OH 45324-3987  
(937) 873-8166  
[gary@decisionmaking.com](mailto:gary@decisionmaking.com)

Shawn Burke, Ph.D.  
University of Central Florida  
3100 Technology Parkway  
Orlando, FL 32826  
407-882-1326  
[sburke@ist.ucf.edu](mailto:sburke@ist.ucf.edu)

James J. Staszewski, Ph.D.  
Professor (Research) - Cognitive  
Department of Psychology  
Carnegie Mellon University  
Pittsburgh, PA 15213  
(412) 268-8881  
[jjs@cmu.edu](mailto:jjs@cmu.edu)

Nancy J. Cooke, Ph.D.  
Applied Psychology  
7001 E. Williams Field Rd. Sutton #140  
Mesa, AZ 85212  
480-988-2173  
[ncooke@asu.edu](mailto:ncooke@asu.edu)

### **Multiple Perspectives on the Macro cognition Construct (Hoffman & Salas, Chairs)**

#### □ **Panel Goals**

- Advance discussion of differing views of macro cognition
- Discuss development of measures designed to evaluate macrocognitive team processes
- Discuss issues arising when developing research environments that support experimentation in macrocognitive processes

#### □ ***SUMMIT beginning a dialogue with NDM community***

# "Macro cognition at 10<sup>8</sup> Feet"

– *Perspective at the Meta-scientific Level*

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## **Creating Conditions for Collaborative Dialog** – *Symposium Presented*

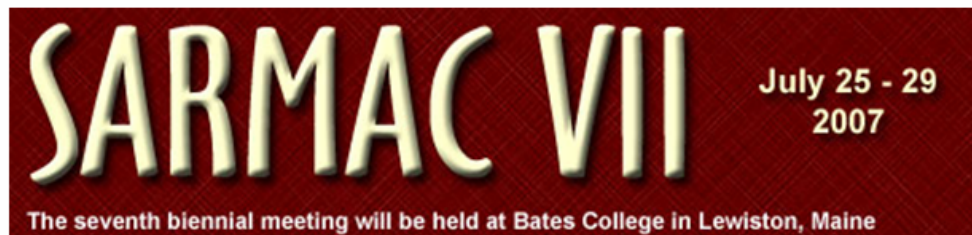
### □ **Society for Applied Research in Memory and Cognition**

**Macro cognition in Teams: Applying Cognitive Psychology to Support our Understanding of Complex Collaborative Processes** (Fiore & Salas, Chairs)

### □ **Paper Titles**

- *Understanding Macro cognition in Team Collaboration* - Norman W. Warner and Michael Letsky
- *Constructing Activity Awareness in Computer Supported Collaborative Work* - John M. Carroll
- *Cognitively Transforming Individuals into Team Members: Mental Model Convergence and its Impact on Team Performance* - Sara McComb
- *Linking Ontologies to Support Knowledge Interoperability in Teams* - Webb Stacy
- *Musings on Macro cognition in Teams and the Application of Cognition to our Understanding of Collaboration* - Stephen M. Fiore and Eduardo Salas

### □ **Important exposure for SUMMIT and CKI to new community of scholars**





# "Macro cognition at 10<sup>8</sup> Feet"

– *Perspective at the Meta-scientific Level*

**Creating Conditions for Collaborative Dialog – Panel Accepted**

**Human Factors and Ergonomic Society – CEDM TG**

**Macro cognition Metrics: Meaningful Measures for Complex Processes**

□ Eduardo Salas and Stephen M. Fiore, Panel Chairs

## **Paper Titles**

□ ***Macro cognition in Collaboration and Knowledge Interoperability***

■ Michael Letsky, Office of Naval Research

□ ***Macro cognition and Complex Cognitive Systems***

■ Gary Klein, Applied Research Associates and Robert Hoffman, Institute for Human and Machine Cognition

□ ***Communication-Based Metrics of Macro cognition***

■ Nancy J. Cooke, Arizona State University

□ ***Triangulating Metrics for Assessing Macro-Level Cognitive States: Pushing the Way Forward***

■ C. Shawn Burke, University of Central Florida

□ ***Metric of Rigor in Distributed Analysis***

■ Emily S. Patterson, Ohio State University



**Human Factors and  
Ergonomics Society**

**SUMMIT promoting dialogue on macro cognition**

# "Macro cognition at 10<sup>8</sup> Feet" – *Perspective at the Meta-scientific Level*

## Creating Conditions for Collaborative Dialog

- Website Development Update
  - Expanded Definitions
  - Password Access to DRAFTS

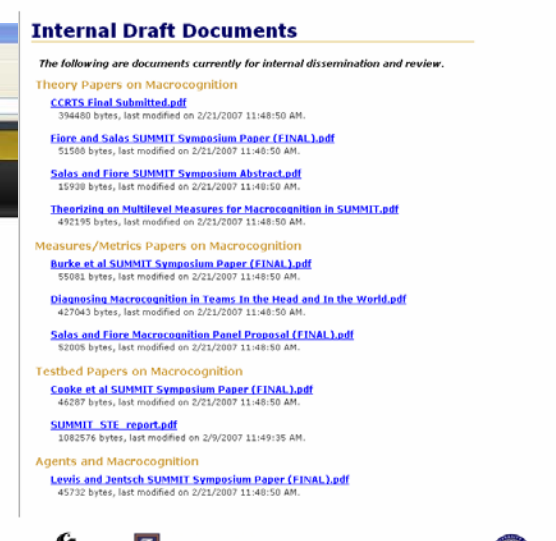
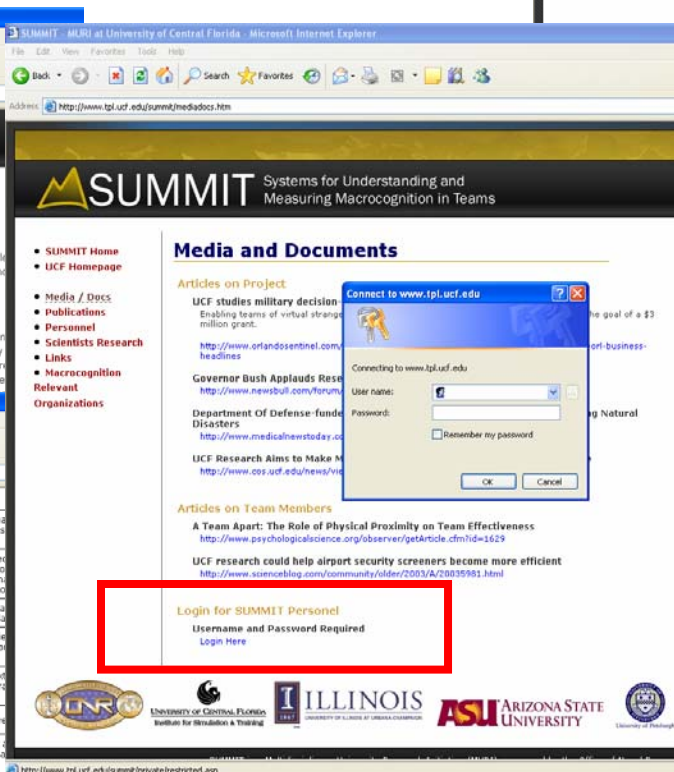
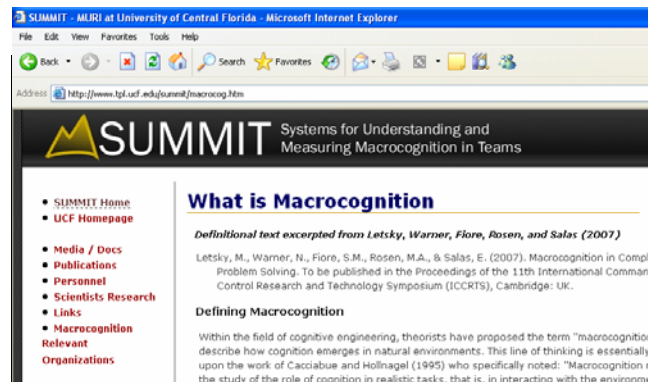
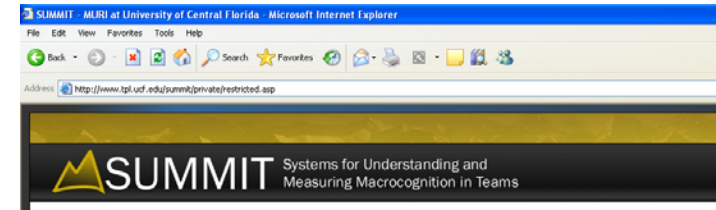


Table 1. Characteristics of macro cognition in teams.

Unit of Analysis	The unit of analysis includes both the individual team member and the team as a whole.
Level of Analysis	Cognitive activities are analyzed at a high level but using micro cognitive processes to explain higher level mechanisms; additionally, it may be at the level of the team, a variance important to differentiating groups.
Measurement Focus	Focus on both internalized and externalized mental team members during complex, one-of-a-kind, collaborative tasks.
Method of Study	Macro cognitive processes can be empirically studied in operational field settings given domain rich collaborative scenarios.
Nature of Occurrence	Macro cognitive processes (i.e. internalized and externalized) are influenced by the artifacts in the environment.
Dynamic Feature	Macro cognitive processes develop and change over time.
Environmental Context	Macro cognitive processes are domain dependent; environment dependent (e.g. face-to-face versus a collaborative tool).

### Stages of Collaboration in Macro cognition

We use the model illustrated in Warner, Letsky, and Cowen (2005) which conceptualized a set of stages describing collaboration - Knowledge Construction, Collaborative Team Problem Solving, Team Consensus, and Outcome Evaluation & Revision (see descriptions below). We are using these stages to help guide our identification of pertinent macro cognitive constructs within and across these stages. The stages are not sequential but are very dynamic with the flow of communication

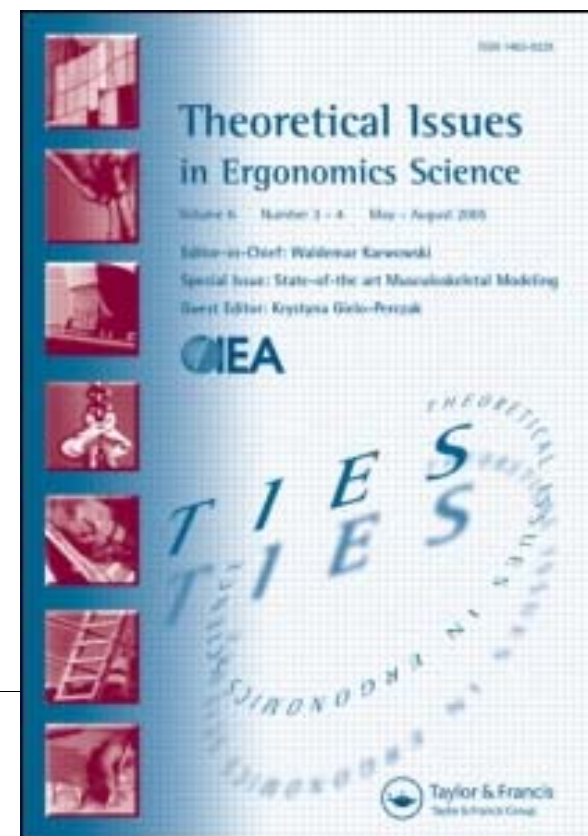
"Macro cognition at 10<sup>8</sup> Feet"

– *Perspective at the Meta-scientific Level*

## **Creating Conditions for Collaborative Dialog**

### **Developing Invited Special Issue for the journal *Theoretical Issues in Ergonomic Science***

- Topic related to Macro cognition
  - *Collaboration and Cognition in Context*
    - Will invite theoreticians from differing disciplines to contribute
    - Discuss theoretical issues surrounding:
      - *Interplay between intra- and inter-individual cognition*
      - *Influence of contextual variations*



# "Macro cognition at 10<sup>5</sup> Feet" – *Perspective at the SUMMIT Level*

## Bounding Theoretical Issues

- This component is addressing need to identify boundary conditions around theorizing related to macrocognition.
  - **ASKING: How will SUMMIT explore macrocognition?**



- SUMMIT Working Papers identifying and articulating theoretical issues related to Macrocognition
  - *White Paper 1.1. Memorandum of Understanding – Theory Development on Macrocognition in Teams.*
  - *White Paper 1.2. Micro- Meso- and Macro-levels of Analysis in Collaborative Problem Solving.*
  - *White Paper 1.3. Diagnosing Macrocognition in Teams "In the Head" and "In the World".*



# "Macro cognition at 10<sup>5</sup> Feet" – *Perspective at the SUMMIT Level*

## Bounding Theoretical Issues

### **White Paper 1.1. Memorandum of Understanding – Theory Development on Macro cognition in Teams**

- Worked with CKI Program towards common ground on theory development
  - Goal to ensure outlining conditions appropriate for explanatory model
    - Ensure boundary conditions are identified
  - Articulate what is meant by initial parameters used to create model
    - Homogeneity/heterogeneity within teams - Talking about national cultures (e.g., NATO) or talking about military cultures (i.e., joint forces), or both?



- Types of teams for model
  - Talking about multi-team systems, or distributed-intact teams or teams of teams
- Nature of the task environment
  - Task structure
  - Task complexity

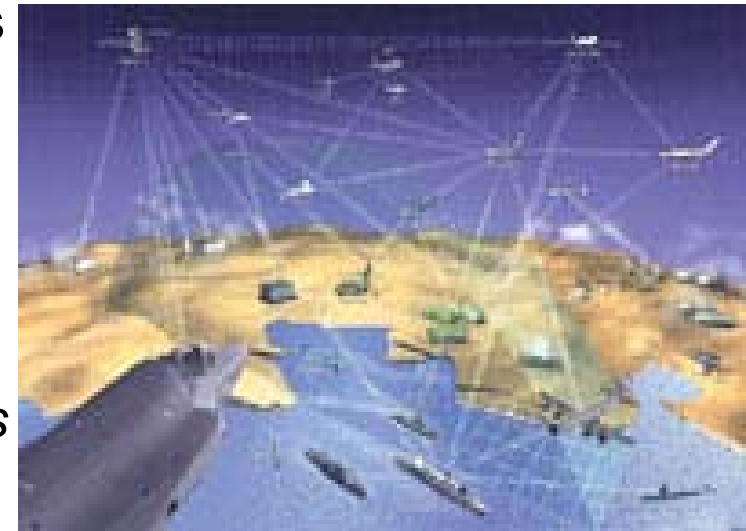
# "Macro cognition at 10<sup>5</sup> Feet"

– *Perspective at the SUMMIT Level*

## Bounding Theoretical Issues

### White Paper 1.2. Micro- Meso- and Macro-levels of Analysis in Collaborative Problem Solving.

- **Macro cognition as Complex System** - *Consists of web of frequently non-linear interrelations between variables*
  - Large number of components, self-organization, and emergence.
  - Address multi-level and multi-causal phenomena of open systems
- Not ignore interactions among multiple levels
  - *Multi-level theory to create cross-level models - variables impact relationship of upper-level and/or lower-level variables (Klein, Tosi, & Cannella, 1999)*
- May improve diagnosis of causal factors
  - *Hackman (2003) demonstrated that moving up or down level of analysis adds explanatory power*



# "Macro cognition at 10<sup>5</sup> Feet" – *Perspective at the SUMMIT Level*

## Developing Theoretical Concepts

### White Paper 1.3. Diagnosing Macro cognition in Teams "In the Head" and "In the World"

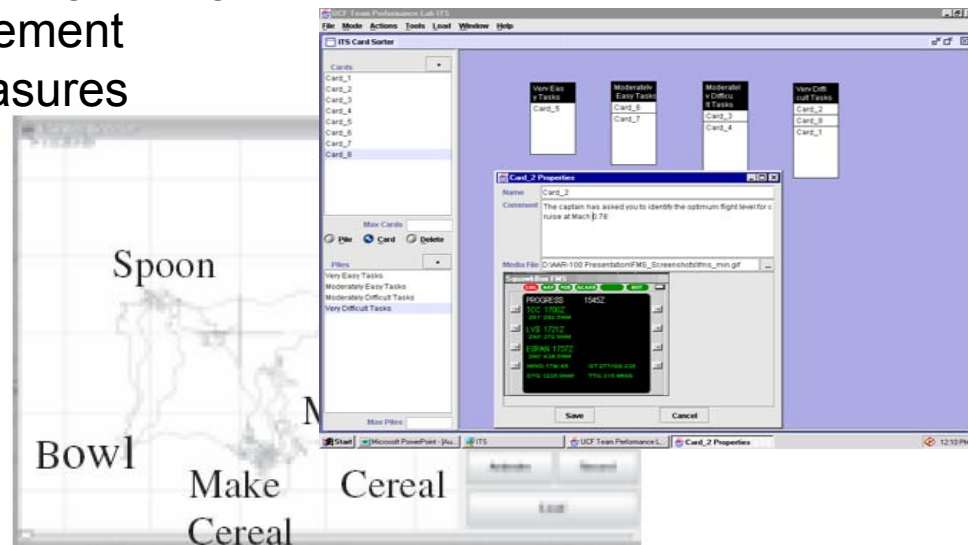
- Theoretical issue of where macro cognition resides
  - *In minds of individual team members, as an emergent property visible via the interactions of the teams, or some combination of the two*
- Adopting cognitive science concepts at individual level for consideration of measuring at macro cognition level
  - Off-line measures - knowledge related to problem solving
    - Sensitivity and Bias – to conceptual relations
    - Simulation Vignettes – knowledge integration
  - On-line measure of process/movement
    - Process Flow – tracking measures

#### Question 33

*Click on image to view the animation of the DDD scenario*

Assume you are **DM1**. **DM2** has requested that you move **AW-504** over **I** maximize the number of targets that can be identified in **DM2**'s sector. What is the **BEST** action(s) to take?

- Attack **Aa5-219** with **TK-507** and launch another tank in case you identify **G7-200** as an enemy with **AW-504**. Then move your **AW-504** over **DM2**'s base.
- Before moving **AW-504** over **DM2**'s base, identify **G7-200** and **G7-221**. If necessary, ask **DM3** to attack those targets, while you attack **Aa5-219** with **TK-507**.
- Move **AW-504** over **DM2**'s base. Next, ask **DM3** to identify and, if necessary, attack **G7-200** and **G7-221**. Then, attack **Aa5-219** with **TK-507**.
- Move **AW-504** over **DM2**'s base. Then, attack **G7-200** with **TK-507**, if it is identified as an enemy target.



# "Macro cognition at 10<sup>5</sup> Feet"

– *Perspective at the SUMMIT Level*

## Building Theory

- This component is addressing need to evolve theorizing related to macro cognition.
  - **ASKING: What does SUMMIT mean by macro cognition?**

### ***Developing papers to identify and articulate theoretical issues related to Macro cognition***

Fiore, S. M., Rosen, M., Salas, E., Burke, S., & Jentsch, F. Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space. To appear in M. Letsky,, N. Warner, S. M. Fiore, & C. Smith (Eds.). *Macro cognition in Teams*. London: Ashgate.

Letsky, M., Warner, N., Fiore, S.M., Rosen, M.A., & Salas, E. (2007). Macro cognition in Complex Team Problem Solving. *Proceedings of the 12<sup>th</sup> International Command and Control Research and Technology Symposium*. Newport, RI.





☐ **Initial Definitions of Terms**  
☐ **Matrix of Functions, Processes, and Stages**

Letsky, M., Warner, N., Fiore, S.M., Rosen, M.A., & Salas, E. (2007).  
 Macrocognition in Complex Team Problem Solving. *Proceedings of the 12<sup>th</sup> International Command and Control Research and Technology Symposium*. Newport, RI.

Functions and Processes	Collaboration Stages			
	Knowledge Construction	Problem Solving	Consensus	Evaluation and Revision
<b>Individual/Team Knowledge Building and Development</b>				
Pattern recognition				
Mental model development				
Recognition of expertise				
Sharing unique knowledge				
Uncertainty reduction				
<b>Problem Conceptualization</b>				
Visualization of data, meaning				
Building common ground				
Knowledge sharing and transfer				
Team problem model				
Shared understanding development				
<b>Manipulating Problem Conceptualization</b>				
Critical thinking				
Mental simulation				
Intuitive Decision Making				
Option generation				
Storyboarding				
<b>Consensus Development</b>				
Negotiation				
<b>Outcome Appraisal</b>				
Feedback structure				
Replanning				
<b>Stage Invariant Processes</b>				
Coordination				
Team learning				
Workspace awareness				

# "Macro cognition at 10<sup>5</sup> Feet"

## – *Perspective at the SUMMIT Level*

### Building Theory

Fiore, S. M., Rosen, M., Salas, E., Burke, S., & Jentsch, F. (in press). Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space. To appear in M. Letsky,, N. Warner, S. M. Fiore, & C. Smith (Eds.). *Macro cognition in Teams*. London: Ashgate.

- Evolving conceptualization of CKI macro cognition theory
  - Next step of definitional exercise (Letsky, Warner, Fiore, Rosen, & Salas, 2007)
  - Attempt to reify concepts within context of what Letsky et al. (2007) have described as internalized and externalized cognition.
  - More clearly convey the inter-relations among macrocognitive processes



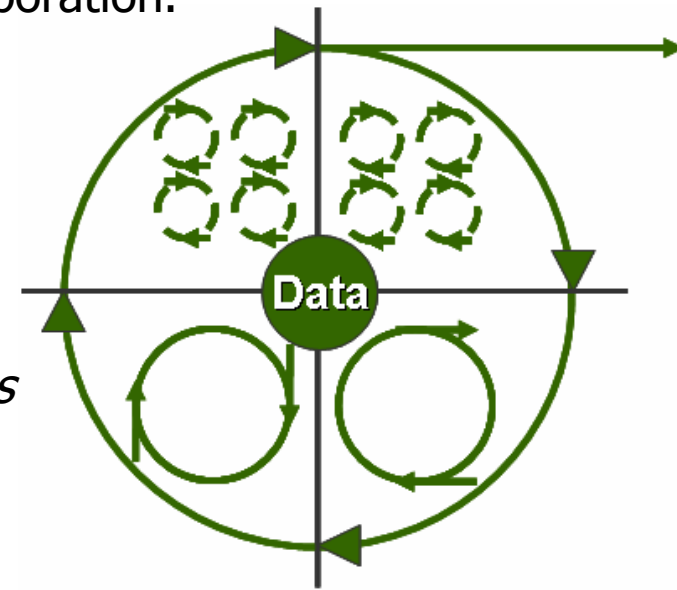
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## – *Perspective at the SUMMIT Level*

### Building Theory

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- Figure illustrates conceptual representation - Parallel, interdependent, and iterative nature of processes unfolding in the context of collaboration.
  - Illustrates two, four person teams interacting to solve a problem.
    - Arrows represent iterative nature of these processes as unfold individually and collectively.
    - *Illustrates overall iterative nature of process as it unfolds over individuals, teams, and across teams.*



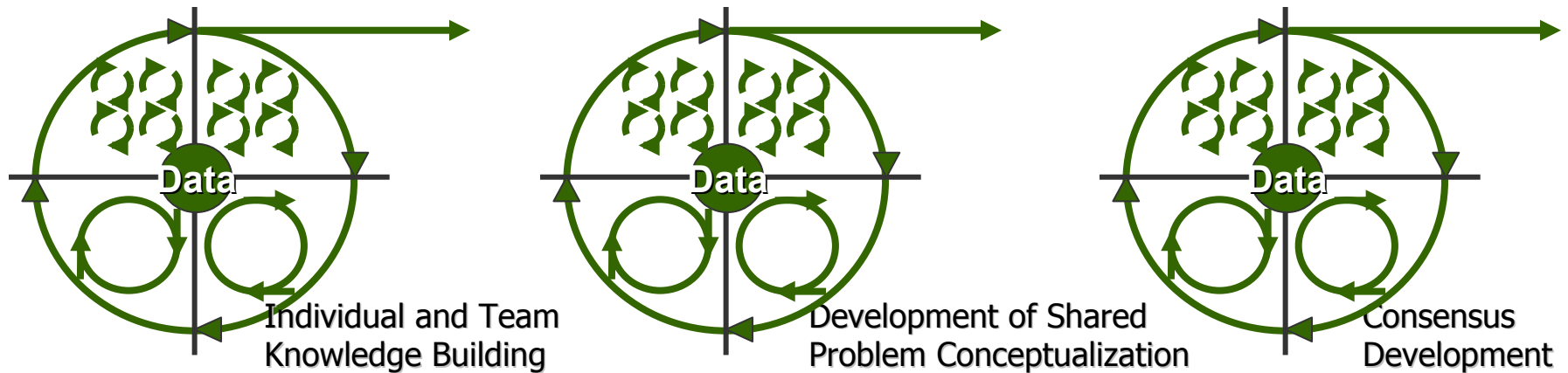
# "Macro cognition at 10<sup>5</sup> Feet"

## – *Perspective at the SUMMIT Level*

### Building Theory - Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space

#### Thematic Elements

- Can evaluate what is occurring as collaboration unfolds
  - See that as teams move through stages of problem solving, there is a continual process of an "effort after meaning" (cf. Bartlett, 1932)
- We see an evolution of understanding within the team based upon:
  - Interplay between the perceptual and conceptual - integrating visual and verbal understanding to make meaning
  - Increases in complexity
    - Evolving from pattern recognition to visualization of data meaning to storyboarding



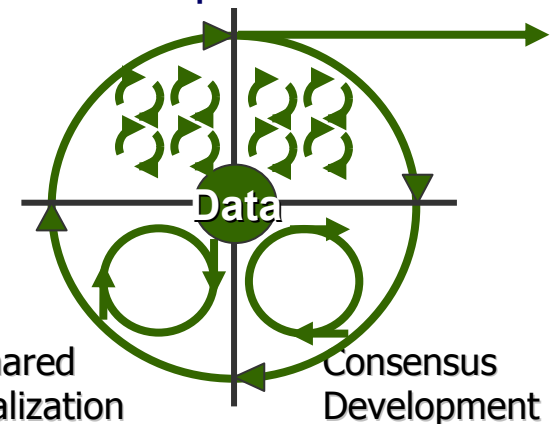
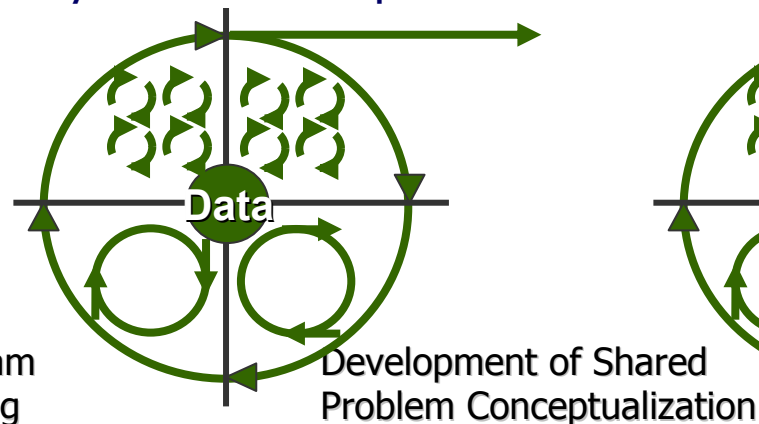
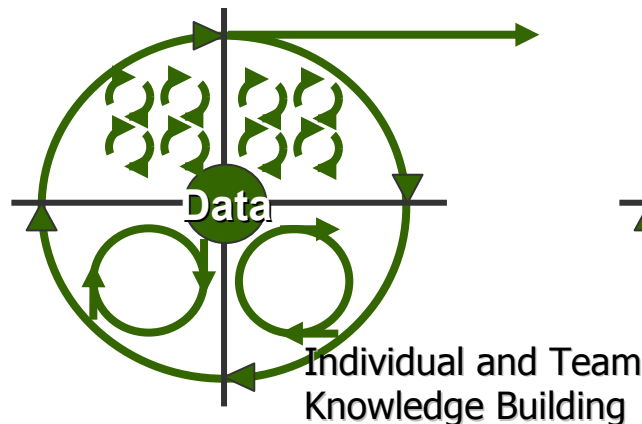
# "Macro cognition at 10<sup>5</sup> Feet"

## – *Perspective at the SUMMIT Level*

### Building Theory - Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space

#### Thematic Elements

- Continual interplay between internalization and externalization
  - For example, pattern recognition and mental model development along with sharing unique knowledge and recognizing expertise
- Understanding of constituent elements is acquired and then integrated for higher level interpretation and sharing
  - At core of collaborative problem solving
    - Interpreting and Interacting – Process information arising from the environment and held by team to comprehend elements of problem situation



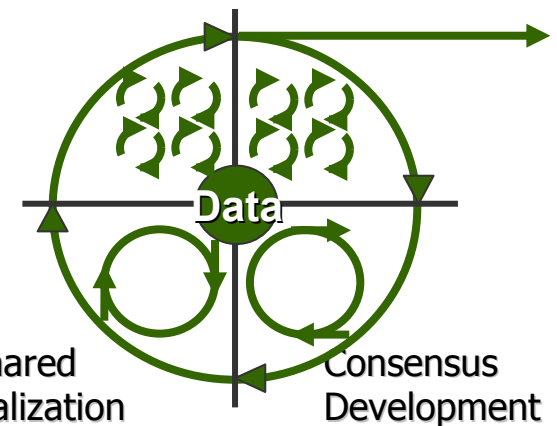
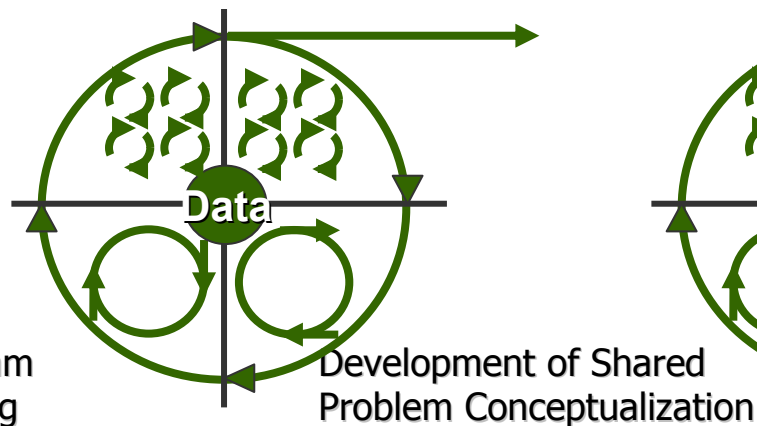
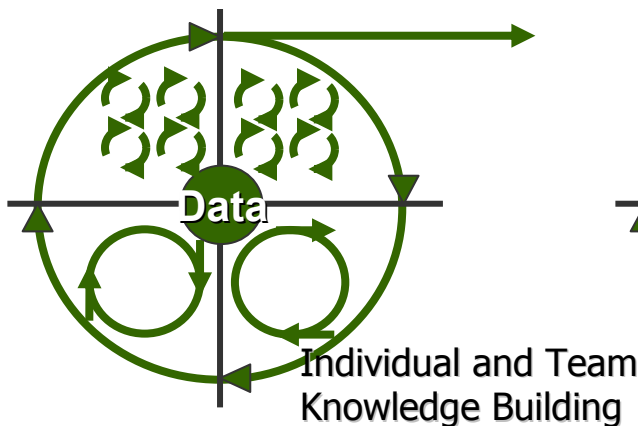
# "Macro cognition at 10<sup>5</sup> Feet"

## – *Perspective at the SUMMIT Level*

### **Building Theory - Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space**

#### **Thematic Elements**

- Evolves from reduction of uncertainty early in the process as team considers both data and their teammates to determination of plausibility
  - Initially, teams interact with environment and each other to better understand information arising from each
  - Processes are then engaged to act upon acquired knowledge and evaluate utility and realizability of course of action

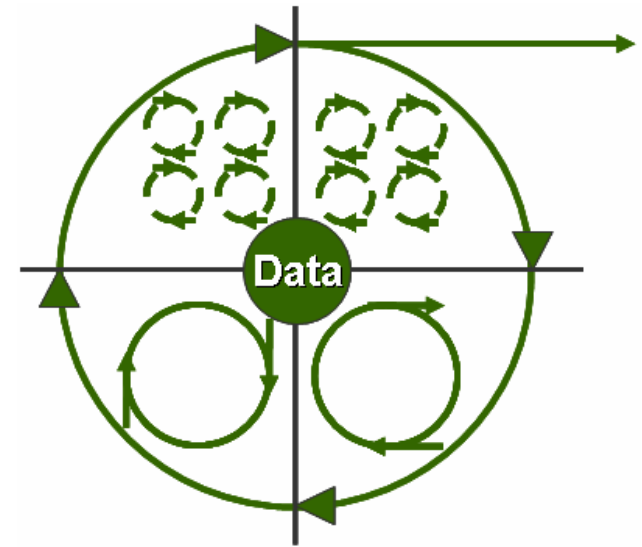


# "Macro cognition at 10<sup>5</sup> Feet"

## – *Perspective at the SUMMIT Level*

### From This - Theoretical Drivers for our Research

- Driver 1. Examine the evolution of understanding within the team:
  - Examine the interplay between the perceptual and conceptual in collaborative problem solving
- Driver 2. Understanding iterative nature of internalization and externalization of knowledge
  - Assess how *interpretation* and *interaction* within teams support comprehending task elements
- Driver 3. Understanding evolution from uncertainty reduction to determination of plausibility
  - Explore macrocognitive processes driving information interrogation and evaluation during collaboration





# "Macro cognition at 10<sup>2</sup> Feet" – *Perspective at the Project Level*

## Developing Theoretical Concepts for Experimentation

- This component is developing and augmenting existing concepts for macro cognition research
  - **ASKING: *How can we enrich understanding of foundational macro cognition concepts through empirical studies?***



## □ **Concepts for Macro cognition Experiments**

- General Theoretical Issues
  - *Understanding Problem Space and Impact of Task*
- Will present in discussion of Experiment Thrust



# Next Steps for Multi-level Perspective to Multi-Level Theory Development

## □ “Macrocognition at $10^8$ Feet” – Perspective at the **Meta-scientific** Level

- Creating Conditions for Collaborative Dialog - *NEXT STEPS:*

- *Prospectus for special issue and continued conference participation*

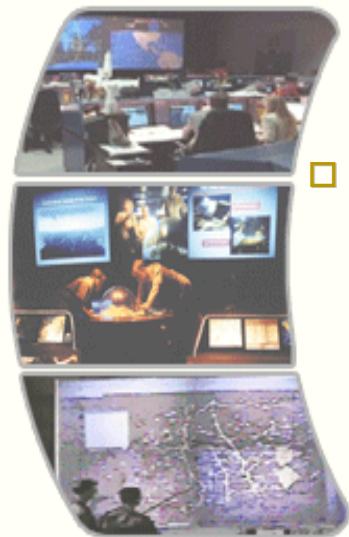
## □ “Macrocognition at $10^5$ Feet” – Perspective at the **SUMMIT** Level

- Building Theory for Macrocognition Research - *NEXT STEPS:*

- *Finalize chapter describing theory*
- *Prepare next iteration of theory development*
  - *Manuscript with research propositions*
  - *Manuscript integrating metrics*

## □ “Macrocognition at $10^2$ Feet” – Perspective at the **Project** Level

- Developing Theoretical Concepts within Macrocognition Research - *NEXT STEPS:*
  - *Pursue experimentation based upon initial theorizing*



# Macro cognition at Multiple Levels - *Theory Thrust* *Year One Papers and Presentations*

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## Panels/Symposia

- Fiore, S.M. & Salas, E. (2007). Macro cognition in Teams: Applying Cognitive Psychology to Support our Understanding of Complex Collaborative Processes. Panel presented at the *7<sup>th</sup> Biennial Meeting of the Society for Applied Research in Memory and Cognition*.
- Salas, E., & Fiore, S.M. (2007). Macro cognition Metrics: Meaningful Measures for Complex Processes. Panel to be presented at the *50<sup>th</sup> Annual Meeting of the Human Factors and Ergonomic Society*.
- Salas, E., & Hoffman, R. R., & Fiore, S.M. (2007). Multiple Perspectives on the Macro cognition Construct. Panel presented at the *8th International Conference on Naturalistic Decision Making*.

## Chapters/Articles Year One

- Fiore, S. M., Rosen, M., Salas, E., Burke, S., & Jentsch, F. (in development). Processes in Complex Team Problem Solving: Parsing and Defining the Theoretical Problem Space. To appear in M. Letsky,, N. Warner, S. M. Fiore, & C. Smith (Eds.). *Macro cognition in Teams*. London: Ashgate.
- Rosen, M.A., Salas, E., Fiore, S.M., Letsky, M., & Warner, N. (under review). Tightly Coupling Cognition: Understanding how Communication and Awareness Drive Coordination in Teams. *International Journal of Command and Control*.

## Presentations Year One

- Rosen, M. A., Feldman, M., Fiore, S. M., & Salas, E. (under review). Augmented Team Cognition for Complex Problem Solving Tasks. Preliminarily accepted to *Augmented Cognition International*.
- Rosen, M. A., Lazarra, E.H., Fiore, S.M., & Salas, E. (2007). Team problem solving tasks: A conceptual review and integration. *Second Annual Interdisciplinary Network for Group Research Conference*, Lansing, MI.
- Sims, D., Rosen, M. A., Fiore, S. M., & Salas, E. (2007). Macro cognition: How dense are our teams? *Second Annual Interdisciplinary Network for Group Research Conference*, Lansing, MI.

## SUMMIT Working Papers

- *White Paper 1.1. Memorandum of Understanding – Theory Development on Macro cognition in Teams.*
- *White Paper 1.2. Micro- Meso- and Macro-levels of Analysis in Collaborative Problem Solving.*
- *White Paper 1.3. Diagnosing Macro cognition in Teams "In the Head" and "In the World".*
- *White Paper 1.4. Theoretical Multilevel Issues for Measuring Complex Team Performance*

# Thank You

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*Questions or Comments?*

